**BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION**

Advising Worksheet 2016-2017

<table>
<thead>
<tr>
<th>NAME:</th>
<th>ID#:</th>
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<tr>
<td>ADDRESS:</td>
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<tr>
<td>HOME PHONE:</td>
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<table>
<thead>
<tr>
<th>AREA A</th>
<th>ESSENTIAL SKILLS</th>
<th>9 HOURS</th>
<th>AREA B</th>
<th>INSTITUTIONAL OPTIONS</th>
<th>4 HOURS</th>
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<tr>
<td>ENGL 1101</td>
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<tr>
<th>AREA C</th>
<th>HUMANITIES/FINE ARTS</th>
<th>6 HOURS</th>
<th>AREA D</th>
<th>SCI, MATH, and TECH</th>
<th>11 HOURS</th>
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<td>Lab-Science Electives</td>
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<tr>
<th>AREA E</th>
<th>SOCIAL SCIENCE</th>
<th>12 HOURS</th>
<th>AREA F</th>
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<td>Grade of “C” or higher is required in AREA F for BS degree in Business Administration</td>
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* A grade of “C” or higher is required for MATH 1200 for the BS degree in Business Administration
**BUSINESS CORE COURSES** (27 hours)
- BUSA 3101 Business Ethics
- ECON 3175 International Economics
- FINA 3110 Principles of Finance
- LENS 3135 Legal Environment of Business
- MGMT 3101 Business Statistics
- MGMT 3141 Principles of Management
- MGMT 3165 Production and Operations Management
- MGMT 4195 Strategic Management (senior-level course)
- MKTG 3161 Principles of Marketing

**ACCOUNTING** (27 hours)
- ACCT 3101 Intermediate Financial Accounting I
- ACCT 3102 Intermediate Financial Accounting II
- ACCT 3103 Intermediate Financial Accounting III
- ACCT 3110 Cost Accounting
- ACCT 3120 Principles of Taxation I
- ACCT 4135 Auditing
- ACCT 4205 Accounting Information Systems

One Accounting elective may be selected from the following:
- ACCT 3111 Advanced Cost Accounting
- ACCT 3125 Governmental & Not-for Profit Accounting
- ACCT 4110 Advanced Accounting
- ACCT 4120 Principles of Taxation II
- ACCT 4140 Auditing II
- ACCT 4305 Current Issues—Accounting and Auditing
- ACCT 4505 Special Topics
- ACCT 4605 Internship and/or Cooperative Education

One other 3000/4000-level business elective (3 hours)

**PRODUCTION/OPERATIONS MANAGEMENT** (24 hours)
- MGMT 3175 Quantitative Methods
- MGMT 4166 Advanced Operations Management
- MGMT 4167 Operations Strategy

Four electives may be selected from the following:
- ACCT 3110 Cost Accounting
- HLSA 3360 Quality Management and Improvement
- MGMT 3314 Purchasing & Supply Chain Management
- MGMT 4171 Continuous Process Improvement
- MGMT 4172 Advanced Six Sigma
- MGMT 4173 Lean/Six Sigma Capstone Project
- MGMT 4181 Service Management
- MGMT 4505 Special Topics
- MGMT 4605 Internship and/or Cooperative Education

One other 3000/4000-level business elective (3 hours)

**GENERAL BUSINESS** (24 hours)
One ACCT 3000/4000 level course
One MGMT 3000/4000 level course
One MKTG 3000/4000 level course
Five (5) other 3000/4000-level business electives (15 hours)

**INFORMATION TECHNOLOGY Core Courses** (6-9 hours) *
- BUSA 3340 (ITEC 3340) Business Analysis Using Excel
- MGMT 3175 Quantitative Methods
- MGMT 3505 Women In Management
- MGMT 4115 Collective Bargaining/Labor Relations
- MGMT 4125 Compensation and Benefits
- MGMT 4135 Entrepreneurship
- MGMT 4151 Principles of Contracting
- MGMT 4152 Contracting Evaluation and Award
- MGMT 4153 Contract Pricing
- MGMT 4165 Small Business Management
- MGMT 4166 Advanced Operations Management
- MGMT 4167 Operations Strategy
- MGMT 4171 Continuous Process Improvement
- MGMT 4172 Advanced Six Sigma
- MGMT 4173 Lean/Six Sigma Capstone Project
- MGMT 4174 Introduction to Lean Process Improvement
- MGMT 4181 Service Management
- MGMT 4505 Special Topics
- MGMT 4605 Internship and/or Cooperative Education
- MGMT 4805 Independent Study

Two other 3000/4000-level business electives (6 hours)

**MANAGEMENT** (24 hours)
- MGMT 3102 Human Resource Management
- MGMT 3155 Organizational Behavior
- MGMT 3175 Quantitative Methods
- MGMT 4115 Collective Bargaining/Labor Relations
- MGMT 3314 Purchasing & Supply Chain Management
- MGMT 3505 Women In Management
- MGMT 4125 Compensation and Benefits
- MGMT 4135 Entrepreneurship
- MGMT 4151 Principles of Contracting
- MGMT 4152 Contracting Evaluation and Award
- MGMT 4153 Contract Pricing
- MGMT 4165 Small Business Management
- MGMT 4166 Advanced Operations Management
- MGMT 4167 Operations Strategy
- MGMT 4171 Continuous Process Improvement
- MGMT 4172 Advanced Six Sigma
- MGMT 4173 Lean/Six Sigma Capstone Project
- MGMT 4174 Introduction to Lean Process Improvement
- MGMT 4181 Service Management
- MGMT 4505 Special Topics
- MGMT 4605 Internship and/or Cooperative Education
- MGMT 4805 Independent Study

Two other 3000/4000-level business electives (6 hours)

**MARKETING** (24 hours)
- MKTG 3162 Consumer Behavior
- MKTG 4161 Marketing Research
- MKTG 4163 Services Marketing
- MKTG 4198 Marketing Management
- MKTG 3167 Retailing
- MKTG 3170 Sales and Sales Management
- MKTG 4135 Entrepreneurship
- MKTG 4151 Principles of Contracting
- MKTG 4152 Contracting Evaluation and Award
- MKTG 4153 Contract Pricing
- MKTG 4162 Business to Business Marketing
- MKTG 4165 Small Business Management
- MKTG 4166 Marketing Promotion and Communication
- MKTG 4168 International Marketing
- MKTG 4505 Special Topics
- MKTG 4605 Internship and/or Cooperative Education
- MKTG 4805 Independent Study

Two other 3000/4000-level business electives (6 hours)

*A grade of “C” or higher is required in the 3000/4000-level courses used to meet the Business Administration degree requirements. See Catalog.

**ACCOUNTING majors will take ACCT 4110 (Advanced Accounting) in lieu of an ITEC elective.**